

Job description

We are seeking an experienced traditional media buyer to add to the Spurrier Group senior level team. Spurrier Group is a growing research, strategy and media firm. We work with regional, national and international agencies and clients and buy media in the primarily in the U.S. but also in China, Japan, Germany, UK, Mexico and Canada. We provide excellent benefits and work environment and are looking for experienced media buyers to support our brand of Performance Media across all channels. Spurrier Group has recently won several large new accounts and is staffing up with experienced professionals to round out our team.

Responsibilities:

- Work with planner/strategist to determine best tactics for target audience
- Provide costs, avails for planning purposes
- Work with media reps to ensure access to a variety of placement options – best tactic, price, service, etc.
- Project ratings, negotiate buys including value add, complete match reports and post-buy analysis
- Provide updates on placements including any recommendations for optimizations
- Keep up to date on market trends and inform team

Qualifications:

- Min 3-5 years of experience with broadcast, OOH and print buying including:
- International buying experience not required but a nice bonus
- Helpful to have digital experience – understand the jargon and how it relates to all areas of media
- Must be familiar with STRATA, SBMS, Nielsen data, SQAD and Basecamp or similar project management system
- Experience with client contact and ability to present buys, answer questions, provide ideas on tactical execution
- Subject matter expert in one or two areas and the desire and ability to continue learning about changes in the industry – will need to be able to share with planning team and help provide direction and input – requires meeting with industry reps on a regular basis and informing team of any new learnings
- Must be self-motivated, efficient and pay strict attention to process, deadlines and goals
- Must be solutions oriented and work with team to determine how to best meet client's needs
- Must be able to work with others in a collaborative fashion – must understand how this role fits in and affects all other roles

Send qualified resumes to info@spurriergroup.com